

HOT PROCUREMENT OPPORTUNITIES: 7/10/2026

1. Opportunity Summary

Notice of Open Enrollment issued by the Texas Health and Human Services Commission (HHSC) for:

- ➔ Healthcare Staffing Agency Services
- ➔ Covering health professionals + allied health professionals
- ➔ Supporting state hospitals & supported living centers in Texas

This is non-competitive open enrollment, meaning:

- Vendors can apply anytime before the closing date Aug 31, 2026
- Contracts can be awarded at any time during the enrollment period

Scope of Services

Staffing agencies must provide a wide range of professionals, including:

A. Medical & Clinical

- Physicians, psychiatrists
- Nurses (LVNs, CNAs)
- Physician assistants
- Pharmacists

B. Therapy & Behavioral Health

- Psychologists
- Counselors
- Social workers
- Behavior analysts

C. Support Roles

- Direct support professionals
- Sitters
- Lab techs, dental staff, etc.

2. Opportunity Summary

Montgomery County MD - Professional Services and Temporary Personnel for Information Technology Consulting/Contractual Services

Solicitation: RFP 1083.7

Agency: Montgomery County Public Schools (MCPS)

Proposal Due Date: July 27, 2026, 2:00 PM EST

Contract Type: Multiple-Award Master Agreement (Pre-Qualified Vendor Pool)

Contract Term: One (1) Year Base Period + Four (4) One-Year Option Periods (5 Years Total)

Award Type: Multiple Awards Anticipated

Location: Rockville, Maryland

Opportunity Overview

Montgomery County Public Schools (MCPS) seeks to establish a comprehensive Master Agreement for Information Technology Professional Services and Temporary Personnel. The resulting contract will serve as MCPS's primary vehicle for acquiring IT consulting, technical services, project-based support, and staff augmentation resources through future Statements of Work (SOWs) and Requests for Resumes (RFRs).

This is essentially an IT staffing and consulting vehicle similar in concept to Maryland CATS+, allowing agencies within MCPS to compete future requirements among awarded vendors.

Montgomery County Public Schools (MCPS), the FY 2026 Operating Budget (School Year 2025–2026) was adopted at approximately \$3.6 billion, making it the largest school system budget in Maryland and Top 10 in the United States.

Offerors may propose in one or more of the following ten Functional Areas:

1. Enterprise Cloud & Application Support
2. Engineering & Modernization
3. Intelligent Automation & Business Intelligence
4. Data Science & GIS
5. Specialized Infrastructure & Data Center Operations
6. IT Management & Financial Consulting
7. Information System Security
8. Web & Internet Systems
9. Electronic Document Management
10. Media, Training & Documentation

3. Opportunity Summary

State of New Mexico - Temporary Employment Services

Solicitation Number: 60-00000-26-00092

Title: Temporary Employment Services

Issuing Agency: State of New Mexico General Services Department, State Purchasing Division (Lead State) in collaboration with NASPO ValuePoint

Contract Type: Multiple Award Master Agreements (Managed Service Provider Model)

Due Date: 8/11/2026

Overview

The State of New Mexico, serving as the Lead State for NASPO ValuePoint, is seeking qualified firms to provide Managed Service Provider (MSP) Temporary Employment Services through multiple Master Agreements. The resulting contracts will support not only New Mexico agencies

but also eligible state, local, educational, tribal, nonprofit, and other public entities throughout the United States that participate in NASPO ValuePoint cooperative purchasing.

Unlike a traditional staffing contract where agencies work directly with individual staffing firms, this solicitation requires contractors to function as Managed Service Providers (MSPs) responsible for administering an entire contingent workforce program. Contractors will recruit, coordinate, and manage staffing requests while overseeing payroll, compliance, onboarding, invoicing, and subcontracted staffing firms (Sub-vendors) through a centralized management process.

Scope of Services

The awarded MSP(s) will provide temporary personnel on an as-needed basis across six staffing categories:

- Administrative Staffing
 - Commercial & Industrial Staffing
 - Educational Staffing
 - Healthcare Staffing (Clinical and Non-Clinical)
 - Information Technology Staffing
 - Professional Services Staffing (Non-IT)
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4. Opportunity Summary

State of Texas – Staffing Services

Solicitation: TIPS RFP 260703 – Staffing Services

Solicitation Type: Request for Proposal (RFP)

Issuing Agency: The Interlocal Purchasing System (TIPS), Region 8 Education Service Center (Texas)

Proposal Due Date: August 21, 2026, at 3:00 PM (Local Time)

Overview

This solicitation seeks to establish multiple-award Indefinite Delivery/Indefinite Quantity (IDIQ) contracts for staffing services that can be utilized by TIPS members nationwide through cooperative purchasing. Public agencies, school districts, colleges, universities, municipalities, counties, and qualified nonprofit organizations may purchase staffing services directly from awarded vendors without issuing their own competitive procurement.

Unlike a traditional staffing contract with one agency, this award places the contractor on the TIPS cooperative purchasing contract, allowing members across the country to purchase staffing services as needs arise.

The estimated combined value of all awards is approximately \$45.7 million, although there is no guaranteed minimum volume of work.

Scope of Services

Vendors may propose one or multiple staffing disciplines including, but not limited to:

- Administrative Support
- Clerical Staffing
- Accounting Personnel
- Information Technology Staffing
- Occupational Therapists
- Physical Therapists
- Speech Therapists
- Music Therapists
- Educational Diagnosticians
- Translators
- Temporary Staffing
- Contract Staffing
- Direct Hire Staffing

This is not limited to New Mexico. The Master Agreements are intended for use by:

- State governments
- Local governments
- Counties
- Municipalities
- Public school districts
- Higher education institutions
- Tribal governments
- Nonprofit entities
- Public agencies across all 50 states, Washington D.C., and U.S. territories that execute NASPO ValuePoint Participating Addenda.

5. Opportunity Summary

Naval Station Norfolk Custodial Services

Naval Facilities Engineering Command is soliciting custodial services at Naval Station Norfolk, Virginia through a **competitive 8(a) small business set-aside IDIQ contract**, with **proposals due August 27, 2026**. This is a firm-fixed-price indefinite delivery/indefinite quantity contract spanning a base period plus five option periods not to exceed 66 months total, with the fifth option covering six months. The NAICS code is 561720 (Janitorial Services) and the small business size standard is \$22 million.

Place of performance is Norfolk, Virginia. The contractor shall provide all labor, management, supervision, tools, material, and equipment to perform recurring custodial services—including waste container emptying, space cleaning, floor care, restroom services, group shower and locker

room cleaning, and building perimeter maintenance—across multiple Navy facilities and tenant commands at the installation.

Recurring services are priced at designated service levels (Prestige and Standard) with varying frequencies. Non-recurring work is available through custodial service orders with a \$500 liability limit, including emergency cleaning, specialty disinfection, mold remediation, water extraction, and pressure washing. Services span 33 facility locations and subordinate tenant organizations.

6. Opportunity Summary

INDEFINITE DELIVERY INDEFINITE QUANTITY (IDIQ) REGIONAL FENCE MAINTENANCE/CONSTRUCTION CONTRACT FOR THE HAMPTON ROADS, VIRGINIA, AREA OF RESPONSIBILITY

The **Naval Facilities Engineering Command** seeks regional fence maintenance and construction services for the Hampton Roads, Virginia area of responsibility via an Indefinite Delivery Indefinite Quantity (IDIQ) contract, with **sealed bids due August 4, 2026 at 2:00 PM local time**. No set-aside is used. The procurement is structured as an Invitation for Bid (sealed bid) and carries a five-year ordering period consisting of a base year plus four 12-month option years, not to exceed 60 months total.

Place of performance is Norfolk, Virginia 23511. Work covers five primary naval facilities—Naval Base Norfolk (Sewells Point), Joint Expeditionary Base Little Creek-Fort Story, Naval Air Station Oceana, Norfolk Naval Shipyard Portsmouth, and Naval Weapons Station Yorktown—with satellite locations within 50 miles of each primary site.

Scope includes fence repair, replacement, and maintenance repairs encompassing fence fabric installation, barbed wire, posts, swing gates, cantilever sliding gates, security fencing, high-security anti-terrorism force protection barriers, bollards, vehicle barriers, deadmen and wire rope, digital keyless and card reader entry systems, grounding, and concrete barriers with fencing.

The estimated contract magnitude ranges from \$25,000,000 to \$100,000,000 across the full five-year period.

7. Opportunity Summary

OASIS+ ON-RAMP NOW OPEN — POSITION YOUR FIRM FOR BILLIONS IN FEDERAL WORK

The One Acquisition Solution for Integrated Services Plus (OASIS+) IDIQ — released by the General Services Administration (GSA) Federal Acquisition Service — is one of the government's largest multi-agency contract vehicles for professional services.

This Best-in-Class contract spans 12 service domains, allowing companies to compete across one or multiple areas (each evaluated independently):

- Service Domains
- Management & Advisory
- Technical & Engineering
- Research & Development
- Intelligence Services
- Environmental
- Facilities
- Logistics
- Business Administration
- Marketing & Public Relations
- Human Capital
- Financial Services
- Social Services

Amendment 0008 — Continuous On-Ramp Opportunity

Amendment 0008 (Solicitation 47QRCA23R0001) officially reopens OASIS+ under a continuously open, rolling admissions model, enabling:

- ✓ New entrants to compete for awards
- ✓ Current awardees to pursue additional domains
- ✓ Ongoing proposal updates, corrections, and resubmissions

Important:

 **Firms may submit bids anytime before January 11, 2027.** This is NOT a traditional deadline or award date. It is simply the closing date of the current Small Business solicitation window. Awards will be issued in waves through 2027 as proposals are evaluated.

Contract Highlights

- IDIQ with unlimited ceiling value (no contract cap)
- 5-year base + 5-year option (10-year potential)
- Multiple awards per domain
- Task orders issued across federal agencies with Delegation of Procurement Authority

Ideal Candidate Profiles

- Competitive firms often include:
- Companies with \$5M–\$50M project experience
- Federal prime contractors with validated performance
- Joint Ventures
- Hybrid staffing + professional services firms

Past Performance Requirements (Typical Benchmarks)

- Contracts averaging \$1M–\$3M annually or ~5 FTEs
- Subcontractor past performance can be leveraged for scoring
- Firms may prime one proposal and subcontract on others (subject to affiliation and conflict rules)

🤝 **Why Partner with GovBidWriters:** We have successfully supported clients in securing OASIS+ awards using a repeatable, compliance-driven proposal methodology designed for complex GWAC competitions. We help clients:

- ✓ Structure winning teams & JVs
- ✓ Align past performance for scoring
- ✓ Build compliant narratives & matrices
- ✓ Develop pricing and labor category strategies
- ✓ Navigate rolling submissions and on-ramps